







I congratulate our Chapter for the success of Smash Up 2023! It has not only elevated the bar this time with many firsts, it has also created history! With great speakers, and high quality of start ups, we also witnessed on spot LOI of 3 crore INR.

This annual event re-establishes the network with countrywide institutional investors, and brings the entire ecosystem together to, nurture and fund the right start-ups. Nishant Patni, Sharad Bansal and their committee helmed the event wonderfully well, while Puneet Mittal and Vikram Ahuja played very important roles in the entire process, leading upto, and culminating in fund commitment. Arun and Sonam from the secretariat have executed and co ordinated the proceedings in an exemplary manner.

This has created a ripple effect in the ecosystem and I am extremely happy to share that our membership base has grown by leaps and bounds. We now have 240 start ups as our new members, as of October 2023, and we hope this community will find tremendous value through the power of TiE – scaling beyond boundaries to here and beyond. With this promise, the next edition of Smash up in 2024, has been set for September 27th - 28th, and we look forward to your active participation in this mega event over days to come. 'TiE Binds' to us is going beyond the Chapter to collaborate and synergise with other TiE Chapters. This month, TiE

Rajasthan is taking the lead in collaborating with 4 other TiE Chapters in organizing the "Hacakathon". Charter Member Pradeep Yuvraj from TiE Coimbatore will be Program Chair for this event with the involvement of TiE Hyderabad, TiE Chennai, TiE Mysuru and TiE Coimbatore. More details on the Hacakathon will be shared in the due course of time, we look forward to your active involvement towards the same.

TYE is now underway. This year we have seen the largest number of registrations ever. With a TYE cohort of 600 plus children, program Chair Archana Surana and Co Chair Nikhil Agarwal, have done wonderfully well. TiE Global Summit happening in Singapore this year in November is a must attend event! It has an amazing line up of speakers and promises to be of great value for entrepreneurs and start ups alike. Please connect with the office for more information, and I do look forward to a large TiE Rajasthan group joining for this Global event!

With that, let's raise a toast to all our members, for doing what they do, selflessly and passionately, in giving back to the ecosystem, and taking Jaipur in particular and Rajasthan at large to being the next big thing in the Start Up ecosystem!! I would like to mention here the Inc42 2023 report that places Jaipur at number 5 position, but the first Tier 2 city to be counted-amongst the Emerging Start up Hubs in the Country. Come Dusshera we certainly have a lot to celebrate!!

> FROM THE EDITOR **VIKRAM AHUJA**

Editor- ConnecTiE | TiE Charter Member

Any ecosystem that is the leading edge of innovation and development has always depended heavily on the reliability and consistency of the people involved and the current state of the start-up environment is only the latest testament to that fact.

The start-up scene has lately been seeing an ice age of sorts when it comes to funding. It isn't that the money isn't there, rather the intent to invest seems to have become weaker.

Soft commitments unfortunately no longer hold the promise they used to and founders often find themselves rich in LOIs and dry in actual funds.

For our part at TiE Rajasthan we always felt actions spoke louder than words, thus this year at the 7th edition of TiE Smashup, for the first time in history we had on spot funding.

Our angel investors group rose to the occasion and four of them gave token cheques of rupees fifty one thousand each to five promising start-ups, with commitments of over rupees three crores. Another feather in our cap was that three of these five start-ups belong to our own sunny state.

By its very nature the start-up scene demands risk takers, on both sides of the table. It is an ironic situation that as our country pushes for an entrepreneurial mindset amongst our youth the funding is becoming increasingly restrictive.



TiE Rajasthan

This leaves space for the already robust angel investor clique in India to pull the slack to ensure that the system continues to attract the best and brightest of our country and keeps the lamp of innovation burning brightly.



	HIGHLIGHTS		
550+ Startup Enthusiasts	43 Cities Including California & Sydney	28 Institutional Investors	53 Startups - Investor Meet
1344	3,50,000+	5 Startups	₹ 3 Crore
Speed Dating Meetings	Social Media Impressions	Secured On-the Spot Funding	Funding commitments

It was a pleasure leading the charge for SmashUp'23 which was a medley of some of the best startups in the region, some of the best investors from across the country, and some highly inspirational unicorn speakers that adorned the event. I thoroughly enjoyed fostering the local startup ecosystem - a cause that is genuinely close to my heart!

Nishant Patni Convener Smash Up 2023





SPEED DATING WITH INVESTORS



INVESTOR REVERSE PITCH & FELICITATION



UNCONFERENCE





Smashup 2023 was truly a superhit smashup of Startup Pitches, Unicorn Stories and Investor Cheques. The platform allowed all of us to make new friends, build quality connections and create opportunities to contribute to this world of startups.

Congratulations and cheers to the whole team, our Convenor and President, for a great success. Let us all the members take a vow to make it even bigger and better next year.

Sharad Bansal Co-convener Smash Up 2023







From TYE 2018 to TIE Smash Up 2023 The POWER & CONTINUUM of TiE

An inspiring journey of supporting and nurturing young entrepreneurs throughout their entrepreneurial life cycle, catching them young and helping them grow while aligning with the 5 pillars of TiE.

We are proud to present Himanshu Rajpurohit, a young founder from Jodhpur who represented his school at TYE Rajasthan in 2018 and, five years later, secured podium space and an on-spot investment commitment at TiE Smash Up 2023.

HIMANSHU RAJPUROHIT Founder & CEO

Strangify

WELCOME TO THE TIE FAMILY

Associate Member

Ravindra Soni



Emerging Entrepreneur Member

Tushar Suhalka Founder, Regrip





Tushar is a first-generation entrepreneur deeply committed to advocating for the circular economy.At REGRIP, he is driving a revolution in the tire industry, steering it towards a sustainable and responsible future. Through our innovative processes, we give tires a new lease on life, simultaneously combating pollution and providing substantial value to our customers, partners, and society at large.

Pravin Sharma **CEO & Director, Getepay**

Prateek Khaitan

Getepay is a Merchant Service Platform bundled with Payment Aggregator services which enables the merchant to manage different aspects of its business and also collect payments from its customers. Getepay provides an user-friendly easy to use digital platform to be used by different categories of merchants especially small and medium size merchants (SMEs/MSMEs). Getepay payment platform provides both online and offline payment options to the merchants available on multiple modes.

Prateek graduated from Arizona State University majoring in Supply Chain Management. Currently he is overlooking over digitization of the business and

monitoring over the ways to reduce the cost of repair and maintenance.





Mohit Jajoo **CEO**, Shubhashish Builders & Developers

Next Gen Member

Executive Director, Khaitan Logistics Private Limited

Mohit carries with him the business legacy of his father and for Shubhashish Group, his aspirations are no less profound than his father's. After completing his schooling from St. Anslem's Pink City School, Jaipur, he did his graduation in Architecture from Malaviya National Institute of Technology, Jaipur.





Our membership base grows to 400+ with 240+ startups signing up for TiE Membership! We are thrilled to announce that our community is expanding rapidly, and we now have a total of 400+ incredible members with addition of 240 dynamic startups from Rajasthan in past one month. But that's not all. We are launching a series of virtual masterclasses, bringing together top investors and industry experts to empower our startup members. These masterclasses will provide invaluable insights, guidance, and networking opportunities. Masterclass #1 on HR for startups is planned for Oct 20. All TiE Members are invited to register and join.

JASTHAN FOSTERING ENTREPRENEURSHI

With our theme for the year- 'Scaling Beyond Boundaries', TiE Rajasthan President Dr. Sheenu Jhawar launched 'TiE Binds' this year, an inter- chapter connect initiative facilitating collaboration opportunities for startup and members beyond chapter boundaries.

TiE Hackathon under the banner of TiE Binds is bringing TiE Chapters in Hyderabad, Coimbatore, Chennai, Mysuru and Rajasthan together to find and suggest solutions in Cyber Security & Women Safety domains.

This hackathon will be organised virtually under leadership of Mr. Pradeep Yuvaraj, Board Member-TiE Coimbatore. This initiative also aligns with TiE Rajasthan's recent MoU with Rajasthan Police.

Startups from all across the country and TiE Members from all Chapters can participate and explore product showcase and market expansion opportunities. More details are underway and will be out soon.



Pre-register at : www.tiehackathon.com



Marina Bay Sands and Max Atria at Singapore Expo

TiE's global flagship event, the world's largest entrepreneur forum will be hosted in Singapore and we are looking forward to your presence, participation and contribution. This is a great time for us to be exploring a new success/entrepreneur blueprint for the times ahead and creating a collective impact for our members and all key stakeholders.

REGISTER NOW

CONNECT WITH US



Grishti sanehàr

Arun Pareek



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A cauire Right

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SINGAPORE > TIE GLOBAL SUMMIT

November 15-17, 2023

SURAT > TIECON

https://events.tie.org/TGS2023