

Jan - Mar 2019

PRESIDENT'S MESSAGE



CHIRAG PATEL

President, TiE Rajasthan
and CEO, KOOH Sports

Dear Member

I take the opportunity to thank each one of you for placing your faith in me and I along with my team are truly excited to take TiE Rajasthan to the next level.

In our Townhall we laid out our vision to be amongst the best Chapters in the world and our mission is to create a permanent indelible impact on our start up ecosystem.

Top 5 Sectors

IT and ITeS
Financial and Professional
Services
Education and Training
Gems and Jewellery
Engineering Products

Aggregate Turnover of our Members

Rs. 10,000 to 12,000
crores

Aggregate Jobs Created by our Members

Rs. 10,000 to 12,000
crores

58% of TiE members are into services
21% have international business presence

You can see that we have organized ourselves differently to achieve our mission and all of you must have witnessed our coordinated efforts to engage with our members better.

Your active participation at TiE Rajasthan is beginning to make a difference. Our approach is agnostic to sector, type of business and scale. Our style is to connect and conduct ourselves professionally.

Thanks

Chirag Patel

EXECUTIVE TEAM



Aditya Sanghi

Chair - TiE Events
Co-Founder and CTO
Punchh Inc



Sheenu Jhawar

Chair - TiE Programmes
COO
Apex Hospital P. Ltd



Sharvik Shah

Chair - TiE Management
Director
Rajesh Motors Group



Ravi Modani

Chair - TiE Collaborate
Founder and CEO
121 Business Finance

TiE EVENTS

TiE REFRESH TOWNHALL 2019

TiE Refresh Townhall 2019 held on 20 January 2019 set TiE Rajasthan's positioning and pitch for 2019-20. During the event, Chirag Patel, President, TiE Rajasthan presented roadmap for the Chapter through a data driven analysis of TiE membership, Chapter strengths and the opportunities ahead. The townhall was attended by over 80 members.



TiE Refresh Townhall 2019

MENTOR LIVE!

The first **Mentor Live!** Session to train the mentors was conducted by Chirag Patel and Rajneesh Bhandari that impacted 23 mentors. These mentors now share a common understanding on mentoring start-ups and appreciate good versus bad mentoring. They are now geared up for mentoring across various TiE Rajasthan programmes.



The first Mentor Live!

KNOW YOUR DIGITAL LIVES @ WORKPLACE and HOME

Ajay Data, Founder, XGen speaking at the session '**Know Your Digital Lives @ Workplace and Home**' made the case that we should increase our awareness of our digital interactions and safeguard ourselves from increasing cyber threats and crimes. He also shared very simple yet important tips to keep our digital lives secured.



TiE PROGRAMMES

MENTORING PROGRAMMES

TiE Rajasthan has recognised Women Entrepreneurship, Youth Entrepreneurship and Social Impact as focus areas and has planned special mentoring programs around these themes.

INNOCITY JAIPUR POWERED BY TiE RAJASTHAN

TiE is supporting the Innocity Jaipur platform of CIIE - IIM Ahmedabad represented by Startup Oasis by providing structured mentoring to startups participating in Booster Pitches, Mentoring Clinics, Diagnostic Panels and Investor Pitch. The objective of this partnership is to provide 'On-Demand' support to startups and create success stories.



TiE YOUNG ENTREPRENEURS (TYE) PROGRAMME

TiE Young Entrepreneurs (TYE) Programme has successfully impacted 130 students from 7 schools. 4 focused classroom sessions were conducted by top TiE mentor and 16 TiE mentors provided sector and skill specific mentoring. 16 Teams are now geared up for the Regional finals followed by the Global Competition.



TiE Young Entrepreneurs (TYE) program

TiE MANAGEMENT

With creative tools like member surveys and improved new member induction policies we have been able to assess our strengths and areas where TiE can contribute. This will help maintain a good mix of members from all industrial sectors with varied experiences and will also ensure good financial health of our Chapter.

MEMBER AWARDS and RECOGNITIONS

- Mahavir Sharma gets elected as Vice Chairman of Board of Trustees, TiE Global
- Ajay Data has been elected as Chairman of Universal Acceptance Steering Group (UASG) supported by ICANN. He has also been selected to Co Chair the FICCI National Committee on ICT and Digital Economy 2019.
- Anand Mishra, MD, Trimurty Builders got elected as the Chairman of CII Rajasthan State Council.
- Sanjay Agarwal, MD and CEO, AU Small Finance Bank won the EY Entrepreneur of The Year 2018 (Financial Services) Award
- Abhishek Pareek, CEO, AIC, Banasthali University has been awarded with '50 Innovative Education Leaders' by World Innovation Congress
- Forbes India March'19 edition features 3 organisations led by TiE members. Rajat Agrawal, Jitendra Agarwal, Shipra Bhutani made it to the list in various categories.
- Ravi Modani to represent TiE Rajasthan as Advisory Board Member at STPI.
- Sheenu Jhawar gets featured in India Med Today Magazine
- N K Chaudhary received the Green Parrot Award, 2019 promoted by Dainik Bhaskar Group for social and environmental works.
- Archana Surana led more than 300 successful professional women and emerging women leaders to come together for a mentoring walk conducted on International Women's Day 2019 at Jaipur.



NEW VENTURES

Through his new initiative Jaipur Rugs Farm, TiE Charter Member N. K. Chaudhary intends to transform the lives of farmers and end consumers by promoting organic farming. His another venture will Up-cycle leftover raw material and will be developing new products utilising the waste.

Atul Kapur continues his entrepreneurial sojourn in a new segment within Food and Hospitality sector. He has redesigned and reopened his restaurant as '145 The Mill' in Mumbai. He has also crated a new concept in Asian cuisine and took a bet of opening a restaurant called 'Chin Chin Chu' in one of the most posh localities of Mumbai.

NEWS FLOW

Znet Technologies founded by TiE Member Munesh Jadoun has been acquired by RP tech India to enter into cloud business and to offer cutting edge cloud services and solutions to potential SMB and Enterprise customers in India.

MEMBERSHIP ENROLMENT FOR 'TiE NXT' FOR 2019-20 HAS ALREADY BEGUN

A TiE Rajasthan special program where children of the TiE members or any kid referred by a TiE member from outside the TiE fraternity aged between 13 years to 21 years could be enrolled as a member. The program is aimed at catching them young and help them learn business tactics from the experienced ones. They also get certificates for the program at the end of the session.

For more details, please connect with the TiE Rajasthan.

TiE COLLABORATE

- TiE Rajasthan has signed a strategic partnership with CIIE, IIM Ahmedabad represented by Startup Oasis in Rajasthan for Innocity Jaipur, a program exclusively powered by TiE Rajasthan.
- TiE Rajasthan is on the Advisory Board of Software Technology Parks of India (STPI) Jaipur. We are also supporting the upcoming Center of Excellence of STPI Jaipur as 'Industry Partner'.
- Under TiE Collaborate we are also working on designing 3 special 'TiE Task forces' with Thought Leadership of TiE Rajasthan members to build a sustainable and relevant startup ecosystem. The proposed Task Forces are :
 - 1) Art, Craft and Culture
 - 2) Food and AgriTech
 - 3) Manufacturing Intelligence

TiE GLOBAL

TiE GLOBAL TAKES NOTICE OF TiE RAJASTHAN

Nitin Rai, Chairman of TiE Global Board of Trustees recently visited TiE Rajasthan. Chirag Patel presented the vision for the Chapter and how he envisages TiE Rajasthan to scale up with data driven analysis of our Chapter's intrinsic strengths and ensuing strategic partnerships with other organisations in the ecosystem. The idea of TiE Task Forces resonated very well with TiE Global Team. Nitin Rai emphasised that this model, if applied in true spirit can really help other TiE Chapters generate value by building upon their own core strengths.



BEYOND TiE RAJASTHAN

POLICY ADVOCACY TO RELIEVE STARTUPS FROM ANGEL TAX

Considering a strong representation made by several bodies including TiE Rajasthan and other TiE Chapters in India and thanks to the support from several of our members we had a great outcome to the vexed issue of Angel Tax. It is expected to bring relief to about 16,000 companies registered as start-ups with the Department of Investment and Internal Trade (DPIIT).

RECENT EVENTS

**TYE
Regional Final**
6 April 2019

**Innocity
Pitch**
6 April 2019

**TiE
All Member Retreat**
13 – 14 April 2019

UPCOMING EVENTS

**TiE Knowledge Session
on Working Capital**
27 April 2019
Jaipur

**TiE
Global CM Retreat**
4 – 7 July 2019
Dubrovnik, Croatia



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